

## TECHNICAL EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

**1. Name of Procuring Agency:**

Bureau of Emigration and Overseas Employment (BE&OE)

**2. Method of Procurement:**

Single-Stage One-Envelope

**3. Title of Procurement:**

SUPPLY OF SECURITY AND SURVEILLANCE RELATED ITEMS AT  
EMIGRATION TOWER

**4. Tender Inquiry No.:**

BE (Tower)BS3 (12)/2021

**5. PPRA Ref. No. (TSE):**

TS510260E

**6. Date & Time of Bid Closing:**

29/5/2023 at 11:00 AM

**7. Date & Time of Bid Opening:**

29/5/2023 at 11:30 AM

**8. No of Bids Received:**

02

**9. Criteria for Bid Evaluation:**

As per prescribed in standard bidding document

**10. Details of Bid(s) Evaluation:**

The detail of bid evaluation report is attached herewith.

  
**(Muhammad Israr)**  
Assistant Director (Operations)

**MINUTES OF THE MEETING OF PROCUREMENT COMMITTEE FOR OPENING OF BIDS – “SUPPLY OF MISCELLANEOUS SECURITY AND SURVEILLANCE RELATED ITEMS AT EMIGRATION TOWER”**

A meeting of the Procurement Committee for opening of bids regarding “supply of miscellaneous security and surveillance related items at Emigration Tower” was held at 11:30 AM on 29-05-2023 in the Conference Hall at 9<sup>th</sup> floor, Emigration Tower. Following members attended the meeting: -

- a) Director (Coordination) – (Chairman)
- b) Deputy Director (Ops) – (Member)
- c) Network System Engineer (IT) – (Member)
- d) Assistant Director (Admn) – (Member)
- e) Assistant Director (Policy) – (Secretary / Member)

2. Total Four (04) Companies, i.e. M/s Hotsol Enterprises, M/s Secure Technology, M/s Sage Tech International and M/s Salman Business System collected the tender document (**Annex-A**). Subsequently, the following two (02) Companies submitted their bids within due time period. Representative of the one Company was present at the time of bid opening. Attendance sheet is placed at (**Annex-B**): -

- a) M/s Hotsol Enterprises
- b) M/s Salman Business System

3. Initially, the bids were evaluated as per the Mandatory Eligibility Criteria as per Tender Document. **Both companies** fulfilled the Mandatory Eligibility Criteria and qualified for financial bid evaluation. Detailed Mandatory Evaluation sheet duly signed by members of the Procurement Committee is enclosed at (**Annex-C**) and summary of the same is also reproduced as below:-

**MANDATORY ELIGIBILITY CRITERIA**

Sr. No	Requirements/ documents	M/s Hotsol Enterprises	M/s Salman Business System
1.	Profile/Boucher of the Firm/ Company, Bidder is responsible for delivery, after sale support and accordingly, their presence at Islamabad / Rawalpindi (Evidence mention regarding office presence in Islamabad or Rawalpindi (i.e. Telephone Landline numbers, Office Address).	Provided	Provided
2.	Evidence of company’s registration or incorporation. (Copy required)	Provided	Provided

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Director  
Bureau of Emigration &  
Overseas Employment  
HQ's Islamabad

**Deputy Director**  
Bureau of Emigration  
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GOVERNMENT OF PAKISTAN  
Islamabad

**(Muhammad Israr)**  
Assistant Director (Operation)

**SYED SAFFAR ALI**  
Assistant Director  
Bureau of Emigration &  
Overseas Employment  
HQs, Islamabad.

**ATIF SULTAN**  
Network System Engineer  
Bureau of Emigration & Overseas Employment  
Government of Pakistan  
Islamabad

3.	Copy of valid NTN certificate, Sales Tax registration certificate and Proof of Active Taxpayer List (ATL) with FBR.	Provided	Provided
4.	Affidavit on stamp paper of Rs.50/- that Supplier/company/firm has never been blacklisted by any government (Federal/Provincial) or Autonomous Bodies.	Provided	Provided
5.	Firm / Company should be registered with the Pakistan Engineering Council having code EE02 & EE04 which is meant for security, safety surveillance system / low voltage electrical works.	Provided	Provided
6.	Firm / Company should have service/support mechanism (Provide list of technical staff related to similar nature of work).	Provided	Provided
7.	Proof of minimum 05 Years of experience of similar nature in Security, Safety and Surveillance Industry, accordingly, bidder must have experience of completing at least 05 (five) similar assignments of same quoted brand during last 03 (three) years, involving supply / installation / support of similar equipment to Government/Semi Government/Autonomous Bodies of good repute. (Must Provide copies of Purchase / Work Orders).	Provided	Provided
8.	The bidder must be authorized Partner / Dealership / Distributor with THE ORIGINAL EQUIPMENT MANUFACTURER for the items (IP Cameras, POE switches & UPS) quoted, accordingly, provide Authorized Partnership / Dealership / Distributor Certificate issued from OEM directly. In case bidder is not an authorized dealer / partner / distributor for all items, the same can be supplied after purchase from an authorized dealer, the invoice of which should be attached as an evidence.	Provided	Provided
9.	Integration of all the new purchased equipment with already existing system installed at control room is the sole responsibility of the supplier and configuration of remote view at 7 <sup>th</sup> Floor required. (Attach certificate on company letter head).	Provided	Provided
10.	Affidavit (on stamp paper) that the bidder / company will fully compliance with the technical specifications as mentioned in tender documents. Equipment quoted must be of good market repute and must not be refurbished/ used and the quoting brand's model is verifiable from original equipment manufacturer (OEM).	Provided	Provided
11.	Bank Statement for last 12 months (During this period, Annual turnover (Debt/Credit statement) should not be less than Ten (10) million)	Provided	Provided
12.	Copy of Bid Security has to be attached with the technical bid.	Provided	Provided
		Qualified	Qualified

4. As the bids have been evaluated under single stage – one envelope procedure, the Procurement Committee further evaluated the financial bids of both the firms / companies. Detailed financial evaluation sheet

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HQ's Islamabad

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Only signed by members of the Procurement Committee is enclosed at (Annex-D). Summary of the same is reproduced below as under: -.

**Financial Evaluation**

Sr. No	Description of Items	Specifications of Items	QTY	M/s Hotsol Enterprises (incl G.S.T)	M/s Salman Business System (Excl GST)
1	55 Inch LED Screen 1 Year Warranty Samsung or Equivalent	QLED Resolution 3,840 x 2,160 Display 55" Series 7	03	955800/-	1065000/-
2	Power Distribution Unit (PDU)	Multi Socket Power Plug APC or equivalent	02	11800/-	9000/-
3	Power Breaker Branded 16 amp	Rated Current: 16 amp Rated Voltage: 230/400V AC, 50Hz Number of poles: 1 pole DIN rail mounted and module width of only 18 mm (per pole) 6 kA short circuit interrupting capacity Thermal-magnetic overcurrent protection, curve of short circuit protection.	02	11800/-	9600/-
4	8 TB Surveillance Hard drives	Surveillance Grade Seamless Integration Deep Learning analytics in AI capable NVRs WD Purple or equivalent	04	354000/-	292000/-
5	HDMI Cables 10 Meter 4 K Display		04	23600/-	18000/-
6	5 MP Outdoor bullet camera IP	5MP (2592x1944) H.265 coding, 3D DNR, DWDR, HLC, BLC, Defog, upto 40m IR night view distance, SD Card Slot upto 128GB DC12V/PoE power supply, IP67, Motion detection, Region intrusion detection, video blur detection, AI ,scene change detection, line crossing detection, 60Hz 5MP 20fps PAL, 5MP 30fps NTSC Lens 3.6mm	06	162840/-	156000/-
7	5 KVA Branded Long Backup UPS	Pure Sinewave, built in 5000W MPPT, LED Indicators for Battery / grid mode, works with & without battery, Smart BMS for lithium battery, built in Wi-Fi module , compatible with lithium ion & tall tubular batteries , multiple operations mode	01	398840/-	368000/-

  
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Network System Engineer  
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Deputy Director  
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GOVERNMENT OF PAKISTAN  
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**(Muhammad Israr)**  
Assistant Director (Operations)

  
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Assistant Director  
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HQ's, Islamabad.

  
**FARRUKH JAMAL**  
Director  
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		APC or equivalent			
8	Deep discharge battery 220 amp	Capacity @ 20HR: 230Ah Number of plates: 07 Constant Volt Charge Cycle Used: 14.4V ~14.7 Stand by Used: 13.8V ~14.2V	02	236000/-	204000/-
9	POE Switch 8+2 Port	10-Port AI PoE Switch 8 10/100/1000Mbps PoE RJ45 port (MDI/MDIX auto sensing) Max Power Output; Single port: 30W Total: 96W Transmission Distance; 100m @ 1000Mbps 250m @ 10Mbps	02	47200/-	39000/-
10	Cable Roll 305 meter 23 AWG	3M or equivalent	02	118000/-	104000/-
11	IP68 / IP67 waterproof enclosures for PTZ cameras	Good quality	06	35400/-	27000/-
12	Power Supply for PTZ cameras 24 Volt 10 ampere	Branded	04	23600/-	18800/-
<b>Total Amount (inclusive of all taxes)</b>				<b>2378880/-</b>	<b>2726272/-</b>

6. In view of above position, the financial bid of M/s Hotsol Enterprises was found most advantageous. Therefore, the Procurement Committee unanimously recommends that the Competent Authority (Director General – Bureau of Emigration & Overseas Employment) may accept the Financial Bid of M/s Hotsol Enterprises being the most advantageous bidder.

7. The meeting ended with a vote of thanks to and from the chair.

Assistant Director (Operation)  
Member// Secretary

(Muhammad Israr)  
Assistant Director (Operations)

Network System Engineer (IT)  
Member **ATIF SULTAN**  
Network System Engineer  
Bureau of Emigration & Overseas Employment  
Government of Pakistan  
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Deputy Director (Ops)  
Member

Deputy Director  
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Assistant Director (Admn)  
Member

**SYED SAFDAR ALI**  
Assistant Director  
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HQs, Islamabad.

Director (Coord)

Chairman Procurement Committee  
**FARRUKH JAMAL**  
Director  
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